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BUSINESS OPPORTUNITIES FROM ISRAEL

December 2021

Greetings from the Federation of Israeli Chambers of Commerce!

As part of our efforts to promote business matchmaking for Israeli companies, we give you this monthly edition of our members' business offers. All are looking for new business partners, distributors, representation or suppliers.

Companies who find these offers relevant to them may contact us directly and approach Ms. Yonat Keren: chamber@chamber.org.il

We invite you and your members to send us business offers to publish them on our website business opportunity system.

To post an offer, please [click here](#)

Thank you in advance for your cooperation.

Offer No.	Interested in	Subject
127437	Export	Interactive Gaming Projection System
127449	Export	Cyber Security Protection Platform
127414	Export	Digital Commerce Platform driven by AI
127447	Import	Cylinder locks, drawer locks, padlocks, door handles, disables handles, WC hardware, fire handles, hinges, door stoppers, door closers.
127448	Import	Cups, Spoons, Ice Cream Take Away Containers
127440	Import/Joint Venture/ Representation/ Franchisee	Air Conditioning Spare Products
127439	Joint Venture/ Representation/ Franchisee	Active and Passive Semiconductors/Electronic Components

EXPORT

Company Name	EyeClick (44362)
Contact Person	Initial contact to be made via the Federation of Israeli Chambers of Commerce: International Relations Division Email: chamber@chamber.org.il
Website	www.joinbeam.com
Year of Establishment	2005
No. of Employees	50
<i>Offer No.</i>	127437
Summary of offer	Export: Interactive Gaming Projection System
<p><u>Description of Offer</u></p> <p>We are an Israeli company founded in 2005, developing interactive gaming projection system which is unique and addresses several verticals.</p> <p>We are a long-standing company in the field with decades of experience, working with large and well-known companies in the market.</p> <p>The company develops and manufactures interactive games and unique projection systems. The company dedicates game packages tailored to customer needs.</p> <p>In addition, we offer simple installation of the system and stable, unique system.</p>	
Other Information	The exclusiveness of the company's solution is the all-in-one configuration which allows seamless installation, and ability to remote support. The company provides both the content (the games developed by the company, for different audiences), and the hardware.
Potential Partners	Resellers and agents who have a wide network of buyers and potential customers in the following fields: <ul style="list-style-type: none"> - Projection systems - Entertainment equipment systems - Audio and amplification systems - Advanced solutions for hospitals or nursing homes - Equipment for day care centers for special education - Technological equipment for schools

Target Countries	Worldwide
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Company Name	Cyberpion Ltd. (74890)
Contact Person	Initial contact to be made via the Federation of Israeli Chambers of Commerce: International Relations Division Email: chamber@chamber.org.il
Website	www.cyberpion.com
Year of Establishment	2016
No. of Employees	5
Offer No.	127449
Summary of offer	Export/Services: Cyber Security Protection Platform
<p><u>Description of Offer</u></p> <p>Established in Israel in 2016, the company operates in the field of cyber security.</p> <p>The company has developed a platform that emphasizes on protecting organizations from vulnerabilities in their attack surface and digital supply chain.</p> <p>The platform allows organizations to identify and examine from the outside the attack area and their supply chain, understand where those vulnerabilities and assets are not managed properly, and accordingly discover the organization's known and unknown assets and perform continuous security assessments and real-time alerts.</p>	
Other Information	<p>Another major need that the company answers in this regard, is the ability to identify the assets of the organization that are opened by other teams without the knowledge of the security teams.</p> <p>The advantages of the solution offered by the company are that a company is able to identify between 50% -30% more assets than the organization is aware of.</p>
Potential Partners	Distributors in the field of cyber and information security, who have access to financial companies, and companies in the field of energy.

Target Countries	Worldwide
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Company Name	Self Point Ltd. - Stor.ai (75127)
Contact Person	Initial contact to be made via the Federation of Israeli Chambers of Commerce: International Relations Division Email: chamber@chamber.org.il
Website	www.stor.ai
Year of Establishment	2014
No. of Employees	35
Offer No.	127414
Summary of offer	Export/Services: Digital Commerce Platform driven by AI
<p><u>Description of Offer</u></p> <p>Established in 2014, the company is an innovative start-up which operates in the field of digital retail and a leading partner that supports the digital transition of food retailers and wholesalers, both online and in physical stores.</p> <p>The company offers a digital commerce platform driven by artificial intelligence aimed at helping food stores in the digital transformation process and today numbers over 350 online commerce sites.</p> <p>Its AI-driven customization engine ensures that every customer interaction with the retail brand is tailored to him, in such a way that the company's product provides retailers with an advantage in increasing their customers' basket size, average order value, efficiency, customer satisfaction and profitability.</p>	
Other Information	In addition, sellers can also choose to highlight a particular product or brand as needed. In addition, the sellers can provide read ads directly on the product list and even embed videos on these pages to help a particular digital product stand out.
Potential Partners	Food chains and wholesalers.
Target Countries	USA, Canada, England, France, Italy.

COLLABORATION/FRANCHISEE/REPRESENTATION

Company Name	Nisko Projects Electronics and Communication (1999) Ltd. (14624)
Contact Person	Initial contact to be made via The Federation of Israeli Chambers of Commerce: International Relations Division Email: chamber@chamber.org.il
Website	www.nisko-projects.com
Year of Establishment	1988
No. of Employees	50
Offer No.	127439
Summary of offer	<i>Joint Venture/Representation/Franchisee: Active and Passive Semiconductors/Electronic Components</i>
<p><u>Description of Offer</u></p> <p>Our company distributes products from the world's leading electronic components' suppliers to Israeli companies, developing and manufacturing systems for a wide range of markets (medical, industrial, military, telecom, power management, process control etc...)</p> <p>These companies are a mix of OEM Customers as well as leading Contract Electronics Manufacturers (EMS's).</p> <p>With more than 30 years on the market, our current portfolio includes active and passive components, communications products, electro technical parts and power supplies.</p> <p>The company has high level of technical capabilities, supporting before and after sales process, with advanced warehouse capabilities.</p> <p>Strong financial back up as part of the Ardan Group.</p>	

Other Information	Looking for exclusive offers from medium to large vendors in Europe, dealing with hi-tech and looking for a local representative in Israel. Preferred companies are those with products such as electronics devices/ sensor products/ components/ services for which we could suit as a local representative.
Potential Partners	IC/semiconductors manufacturers, Services/SW providers, sub electronics/RF modules.
Target Countries	UK, Germany, France, Italy (and/or others).

IMPORT

Company Name	Electra Consumer Products (1951) Ltd. (19198)
Contact Person	Initial contact to be made via The Federation of Israeli Chambers of Commerce: International Relations Division Email: chamber@chamber.org.il
Website	www.ecp.co.il/en/investors-lobby/
Year of Establishment	1946
No. of Employees	1,750 - and at Electra Group 6,500
Offer No.	127440
Summary of offer	Import/Joint Ventures/Representation/Franchisee: Air Conditioning Spare Products
<p><u>Description of Offer</u></p> <p>Founded in 1951, the company is one of Israel's largest retail groups in the field of electrical and air conditioning products, and operates in 4 main segments: electricity retail, electric consumer products, food and sports & leisure.</p> <p>The company is engaged in manufacturing, importing, exporting, selling, distributing, marketing and providing services to a wide range of electrical appliances with millions of customers at home, on the road and in the workplace.</p> <p>The company's consumer product division is looking for the following:</p> <ol style="list-style-type: none"> 1. Copper - Fittings & Accessories & Tubes Copper with Insulation (UL181 Standard) for Air Conditioner 	

<p>2. Cable type H05VV-F - with Flexible Copper Conductor PVC Insulation and PVC Sheath (IEC 60227 Standard). A/C - Connecting the indoor unit and the outdoor unit.</p> <p>3. Air Duct - Insulated polyester core for Air Conditioner (UL181 Standard).</p>	
Potential Partners	Manufacturers of spare products for all AC installers.
Target Countries	Greece, Turkey.

Company Name	Amishay Marketing Company Ltd. (9547)
Contact Person	Initial contact to be made via the Federation of Israeli Chambers of Commerce: International Relations Division Email: chamber@chamber.org.il
Website	www.amishay.co.il
Year of Establishment	1935
No. of Employees	15
Offer No.	127447
Summary of offer	Import: Cylinder locks, drawer locks, padlocks, door handles, disables handles, WC hardware, fire handles, hinges, door stoppers, door closers.
<p><u>Description of Offer</u></p> <p>We are one of the oldest and well-established hardware companies in Israel, founded in 1935 and selling building hardware across the country.</p> <p>We are looking for reliable suppliers for locks, cylinders and handles in the region that could supply us with high quality goods at a competitive prices.</p>	
Potential Partners	Looking for manufacturing factories only, not distributors.
Target Countries	Egypt, Jordan, Turkey, Greece, Cyprus.

Company Name	S. Farfel and Sons Ltd. (17753)
Contact Person	Initial contact to be made via the Federation of Israeli Chambers of Commerce: International Relations Division Email: chamber@chamber.org.il
Website	www.farfel.co.il
Year of Establishment	1950
No. of Employees	30
<i>Offer No.</i>	127448
Summary of offer	<i>Import: Cups, Spoons, Ice Cream Take Away Containers</i>
<p><u>Description of Offer</u></p> <p>Founded in 1950, the company started marketing waffle cones made by Gilro for ice cream parlors throughout Israel.</p> <p>The company cooperates with some of the best companies in Israel and worldwide so as to provide comprehensive solutions for products that are required for ice cream parlors, cafes and restaurants.</p> <p>The company is looking to import the followings:</p> <p>Cups, spoons, ice cream take-away containers, not made of plastic and doesn't include any polymer/PE.</p>	
Potential Partners	Manufacturers (not dealers) of the above mentioned products.
Target Countries	Spain